

ESTIMATED PROJECTION AND FORECAST OF TWO YEAR'S EARNINGS

APPLICANT'S NAME _____

	SECOND YEAR PROJECTIONS		THIRD YEAR PROJECTIONS	
	Dollar Estimates	% of Gross	Dollar Estimates	% of Gross
	(See note below)	Receipts	(See note below)	Receipts
GROSS SALES	\$ -	100.00%	\$ -	100.00%
COGS	\$ -	#DIV/0!	\$ -	#DIV/0!
GROSS PROFIT	\$ -	#DIV/0!	\$ -	#DIV/0!
EXPENSES				
DEPRECIATION	\$ -	#DIV/0!	\$ -	#DIV/0!
RENT	\$ -	#DIV/0!	\$ -	#DIV/0!
ACCOUNTING AND LEGAL	\$ -	#DIV/0!	\$ -	#DIV/0!
ADVERTISING	\$ -	#DIV/0!	\$ -	#DIV/0!
BAD DEBT EXPENSE	\$ -	#DIV/0!	\$ -	#DIV/0!
DUES AND SUBSCRIPTIONS	\$ -	#DIV/0!	\$ -	#DIV/0!
INSURANCE	\$ -	#DIV/0!	\$ -	#DIV/0!
MISCELLANEOUS	\$ -	#DIV/0!		#DIV/0!
OFFICERS SALARIES	\$ -	#DIV/0!	\$ -	#DIV/0!
OFFICER PAYROLL TAXES	\$ -	#DIV/0!	\$ -	#DIV/0!
REPAIRS	\$ -	#DIV/0!	\$ -	#DIV/0!
PAYROLL	\$ -	#DIV/0!	\$ -	#DIV/0!
PAYROLL TAXES	\$ -	#DIV/0!	\$ -	#DIV/0!
SUPPLIES	\$ -	#DIV/0!	\$ -	#DIV/0!
SELLING EXPENSES	\$ -	#DIV/0!	\$ -	#DIV/0!
TELEPHONE	\$ -	#DIV/0!	\$ -	#DIV/0!
TRAVEL & ENTERTAINMENT	\$ -	#DIV/0!	\$ -	#DIV/0!
UTILITIES	\$ -	#DIV/0!	\$ -	#DIV/0!
AMORTIZATION	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
TOTAL OPERATING EXPENSES	\$ -	#DIV/0!	\$ -	#DIV/0!
OPERATING PROFIT	\$ -	#DIV/0!	\$ -	#DIV/0!
LOAN PAYMENT P&I	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
OTHER	\$ -	#DIV/0!	\$ -	#DIV/0!
NET PROFIT AFTER EXPENSES, TAXES & LOAN	\$ -	#DIV/0!	\$ -	#DIV/0!

Note: Attach narrative explaining basis for projections, showing sales, expenses, and profits.

I CERTIFY THAT THE FOREGOING DATA FAIRLY REPRESENTS POTENTIAL ANNUAL EARNINGS TO THE BEST OF MY (OUR) KNOWLEDGE.

SIGNATURE

TITLE

DATE